

CONTRACT: ENROLLMENT AGREEMENT REQUIREMENTS

A contractual relationship exists between an institution and its applicant or student. The terms of such agreement are considered to be of substantial importance and should be clearly understood by all concerned parties, including unsophisticated applicants and parents. Therefore, an institution is required to utilize a written enrollment agreement clearly outlining the obligations of the institution and the student, including details of the institution's refund policy, and to provide a copy of the agreement to the applicant before any payment is made. Any changes to terms¹ of the enrollment agreement must be acknowledged by both parties by signature or initialing the changes. This checklist has been prepared to assist schools in interpreting the Standards for accreditation and to serve as a guide in preparing contracts.

It is not necessary for the various elements to be stated in any special phraseology or listed in any particular sequence, as long as the overall document conveys the terms of the agreement in a manner that can be easily understood.

Required Elements

These elements must be included in each enrollment agreement. A copy of the agreement is to be furnished to the applicant before any payment is made. Since accrediting standards require that each applicant be fully informed as to the nature of the obligations, responsibilities, and rights under the contract before signing it, the applicant should also have a copy of the institution's catalog and any other necessary supporting documents detailing the services outlined in the enrollment agreement.

1. Title - Identified as a contract or enrollment agreement.
2. Institution - Name and address of the institution to be attended.
3. Program - Program title as identified in the catalog.
4. Length of Program - Number of clock hours, credit hours, or competencies in each program or course and an approximate number of weeks or months required for completion.
5. Cost -
 - a. Tuition - Total tuition for the course.
 - b. Books and Supplies - Must be actual cost to the student.

¹ Changes to the terms of the enrollment agreement may be on either the original agreement or on an addendum to the agreement.

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- c. Fees - Must be separately identified.
- d. Other Costs - All other costs and charges must be identified.
- e. Payment - Methods and terms of payment of monies owed to the institution must be identified.
6. Starting Date - Scheduled class starting date.
7. Calculated Completion Date.
8. Class Schedule - Identify full time or part time and the actual hours per week the student is scheduled to attend.
9. Termination by Institution - Grounds for termination by the institution and applicable administrative fee (not to exceed \$150.00).
10. Refund Policy - Must comply with the NACCAS Minimum Cancellation and Settlement Policy and any state or federal mandated policies.
11. Graduation Requirements - List any special conditions or requirements.
12. Employment Assistance - A clear statement that the institution does not guarantee employment. Extent and nature of employment assistance.
13. Acknowledgement - Acknowledgement that signers have read and received a copy of the contract.
14. Applicant Signature - Date and signature of the applicant (and/or parent or other sponsor if the applicant is below legal age).
15. Institution Signature - Acceptance date and signature of appropriate institution official.
16. Other Elements - Other elements required by various governmental bodies (such as state licensing and approval agencies).
17. Conditional Elements - The enrollment agreements (contract) must also disclose and outline any other conditions, circumstances, or qualifications imposed by the institution.
18. The contract must be in the language in which the program will be taught.

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All enrollment agreements (contracts) must meet with state and federal truth-in-lending requirements.

Approval of any institution's enrollment agreement is effective for one year from the date on the letter of approval.